



Office of Research and Analysis
 Colorado Department of Revenue
 (303) 866-5777
 ora@spike.dor.state.co.us

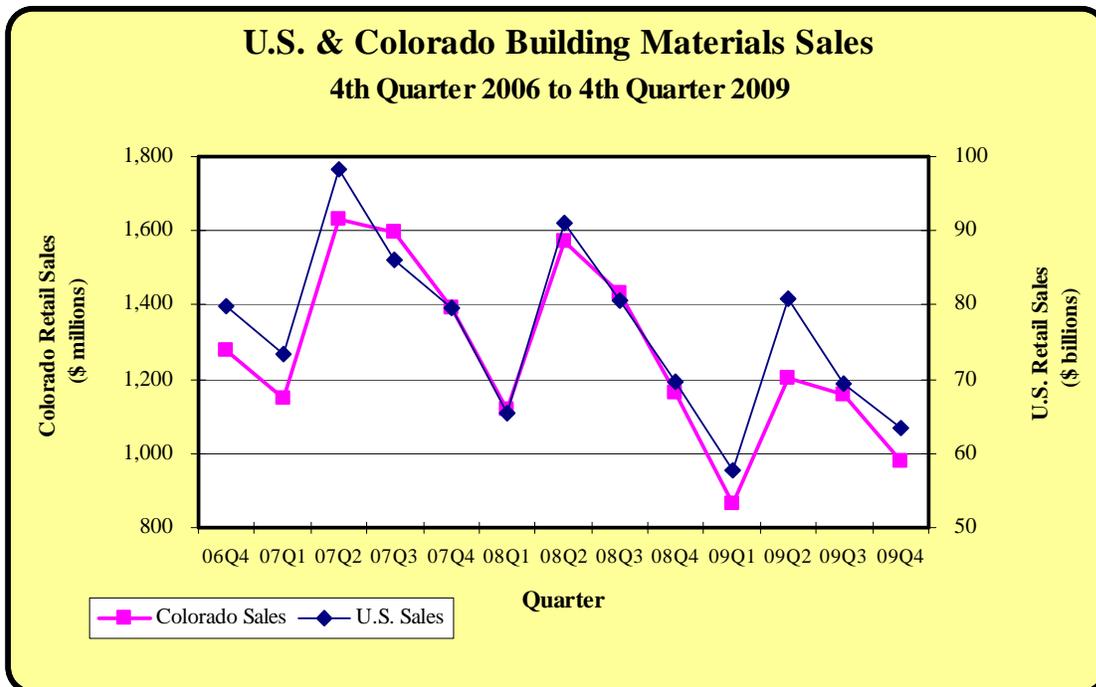
Colorado Building Material Sales Selected Counties

Fourth Quarter 2009

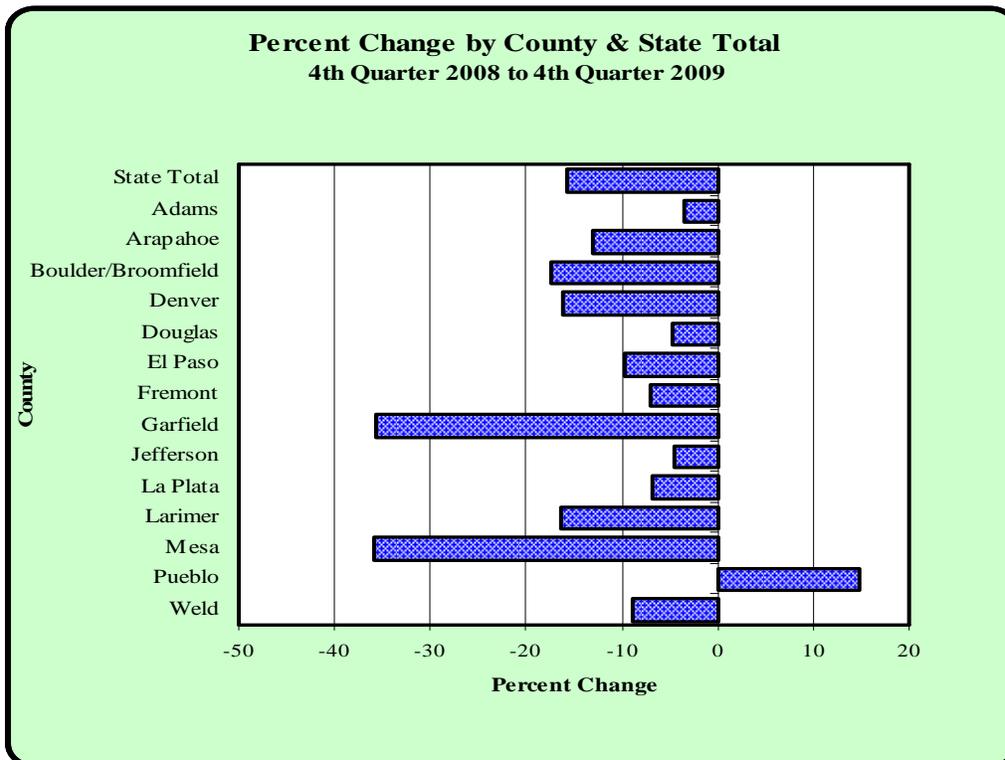
This issue presents data on Colorado building materials sales for the fourth quarter 2009. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the fourth quarter of 2009 compared to the fourth quarter of 2008.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials decreased 8.9 percent to \$63.4 billion in the fourth quarter 2009 over the fourth quarter 2008. Colorado's retail sales of building materials excluding nurseries were \$915.9 million in fourth quarter 2009, 15.6 percent below the same quarter from a year ago. The reader should also note the source of the national figures has been changed to unadjusted Census Bureau retail sales.

Sales in the counties comprising this report decreased 12.2 percent over last year. Six of the 14 counties studied showed double digit decreases over last year. Garfield and Mesa counties showed a decrease in sales over 30.0 percent while Pueblo County's sales increased 14.9 percent over last year.



County	Retail Sales 2009Q4 \$000s	Retail Sales 2008Q4 \$000s	Percent Change
Adams	\$90,933	\$94,279	-3.5%
Arapahoe	92,695	106,524	-13.0
Boulder/Broomfield	67,259	81,515	-17.5
Denver	148,893	177,400	-16.1
Douglas	47,959	50,311	-4.7
El Paso	89,118	98,673	-9.7
Fremont	7,138	7,680	-7.1
Garfield	15,576	24,215	-35.7
Jefferson	86,651	90,787	-4.6
La Plata	14,652	15,706	-6.7
Larimer	63,765	76,215	-16.3
Mesa	27,203	42,469	-35.9
Pueblo	30,762	26,780	14.9
Weld	24,953	27,387	-8.9
Selected Counties Total	\$807,557	\$919,942	-12.2%
State Total	\$915,940	\$1,085,560	-15.6%



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.